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24 **UNITED STATES DISTRICT COURT**
25 **NORTHERN DISTRICT OF CALIFORNIA**

26 **IN RE FACEBOOK PPC ADVERTISING**
27 **LITIGATION**

28 This Document Relates To:

29 All Actions.

30 Master File No. C 09-03043 JF

31 **JOINT CASE MANAGEMENT**
32 **CONFERENCE STATEMENT**

33 Date: December 18, 2009

34 Time: 9:00 a.m.

35 Courtroom: 3, 5th Floor

36 Judge: Honorable Jeremy Fogel

Pursuant to Civil Local Rule 16-9, Plaintiffs and Defendant Facebook, Inc. (“Defendant” or “Facebook”) respectfully submit this Joint Case Management Conference Statement. On November 23, 2009, the parties, through their respective counsel of record, discussed the issues in Federal Rules of Civil Procedure 16(b) and 26(f). This Joint Case Management Statement reflects the matters on which they agree and expresses their respective views on the issues on which they disagree.

INTRODUCTORY STATEMENT

This is a putative class action. Plaintiffs filed their Consolidated Class Action Complaint (“CCAC”) on November 20, 2009. The CCAC asserts statutory and common law claims for relief and seeks a variety of legal remedies. Defendant’s response to the CCAC is due on December 18, 2009. Defendant intends to file a Motion to Dismiss directed to all claims for relief.

1. JURISDICTION AND SERVICE

This Court has jurisdiction pursuant to 28 U.S.C. § 1332(d). This is a putative class action involving, according to Plaintiffs, more than 100 class members. Defendant does not agree to this estimate of putative class members. Plaintiffs allege that members of the putative class are citizens of a state different from Defendant, and Plaintiffs further allege that the amount in controversy, in the aggregate, exceeds the sum of \$5 million exclusive of interest and costs.

All known parties have been served.

2. FACTUAL SUMMARY AND DISPUTES

A. PLAINTIFFS’ STATEMENT.

Plaintiffs bring this class action suit against Facebook for improper charges that they and members of the Class incurred in connection with advertising placed on Defendant’s website at www.facebook.com during the period of January 1, 2006 to the present. Plaintiffs contracted with Facebook to pay Facebook a fee each time a person “clicked” on Plaintiffs’ advertisements on the Facebook website in a conscious attempt to view the advertisement. Plaintiffs and Facebook regarded such action (by a Facebook user) as a valid, or billable, “click” for which advertisers were contractually obligated to pay Facebook a fee in accordance with their contract. Plaintiffs allege that Facebook systematically fails to limit charges to valid clicks. Instead, Plaintiffs allege that advertisers have been

1 and continue to be unlawfully charged for and presently pay for a range of various types of invalid
 2 clicks.

3 Plaintiffs further allege that Defendant's conduct amounts to a violation of California's Unfair
 4 Competition Law (Cal. Bus. & Prof. Code §17200, *et seq.*), as well breach of contract. Plaintiffs also
 5 bring a claim for unjust enrichment. Plaintiffs seek a declaratory judgment and restitution and equitable
 6 relief on these claims.

7 **B. DEFENDANT'S STATEMENT.**

8 Plaintiffs allege that they were the victims of so-called "click fraud," i.e. that they were charged
 9 for fraudulent or otherwise invalid clicks on their Facebook advertisements that were made by third-
 10 parties. Importantly, Plaintiffs do not allege that Facebook has committed this click fraud. Rather,
 11 Plaintiffs claim that Facebook breached its contract with them and improperly charged for the fraudulent
 12 or invalid clicks. But in the contracts, Plaintiffs were not only put on notice that third parties outside of
 13 Facebook's control might commit click fraud, but also contractually agreed that Facebook would have
 14 no liability or responsibility for fraudulent clicks or other related, improper behavior. Specifically,
 15 Plaintiffs agreed that "Facebook shall have no liability for click fraud or other improper actions of third
 16 parties which may affect the cost of advertising." Yet, Plaintiffs ignore these clear warnings and
 17 limitations of liability.

18 In addition, Facebook believes that there are significant issues that will prevent class
 19 certification. Specifically, in their Consolidated Complaint, Plaintiffs describe two entirely different
 20 "click fraud" scenarios. On the one hand, Plaintiffs claim that some Facebook users have been
 21 wrongfully charged for ad clicks made for fraudulent or improper purpose. On the other hand, and
 22 entirely different from the first scenario, Plaintiffs claim that some advertisers are charged for clicks that
 23 never occurred at all. This situation is predominated by factual and legal issues that have nothing
 24 whatsoever to do with the prior scenario. The legal and factual inquiries would vary greatly from one
 25 category of plaintiffs to the next. Because questions of law and fact do not predominate throughout
 26 Plaintiffs' purported class, class treatment of their claims is improper.

1 **3. LEGAL ISSUES**

2 A. Parties' Statement

- 3 a. Whether Defendant's conduct as alleged herein violated the UCL;
- 4 b. Whether Defendant's conduct breached the express terms of the contract with
- 5 Plaintiffs;
- 6 c. Whether Defendant's conduct breached the implied covenant of good faith
- 7 and fair dealing;
- 8 d. Whether as a result of the conduct alleged herein, Defendant has unjustly
- 9 enriched itself;
- 10 e. Whether a class can be certified under Rule 23; and
- 11 f. Whether Plaintiffs and Class members are entitled to damages, restitution,
- 12 injunctive relief and declaratory relief.

13 **4. MOTIONS**

14 A. Prior Motions

15 A prior motion to dismiss was taken off calendar by stipulation because Plaintiffs filed the
16 CCAC.

17 B. Pending Motions

18 Plaintiffs have filed a motion to appoint interim co-lead, liaison and class counsel pursuant to
19 Rule 23(g) of the Federal Rules of Civil Procedure.

20 C. Anticipated Motions

21 Plaintiffs intend to file a motion for class certification and a motion for summary judgment.
22 Defendant intends to move to dismiss, move to bifurcate discovery and move for summary judgment.

23 **5. AMENDMENT OF PLEADINGS**

24 The parties propose the deadline for amendment of pleadings be February 1, 2010.

25 **6. EVIDENCE PRESERVATION**

26 The parties are aware of their obligation to preserve relevant evidence, including electronically
27 stored information, and have taken steps to comply with their obligations.

1 **7. DISCLOSURES**

2 The parties anticipate exchange of their Rule 26(a)(1) Initial Disclosures in accordance with the
 3 Federal Rules of Civil Procedure.

4 **8. DISCOVERY**

5 A. To date, no discovery has been taken by either side. Plaintiffs believe discovery should
 6 proceed forthwith. Facebook believes that discovery should not proceed until the Motion to Dismiss is
 7 adjudicated and the CCAC, if it survives, is answered.

8 B. Scope of Discovery

9 Plaintiffs will seek discovery related to Defendant's conduct in connection with its pay-per-click
 10 advertising services, including its technological infrastructure, methods and practices for billing
 11 advertisers, and representations it made to advertisers regarding its advertising services. Plaintiffs
 12 reserve the right to seek discovery on additional issues as necessary.

13 Facebook will be seeking discovery of Plaintiffs' server logs and other methods for tracking and
 14 evaluating advertising clicks, all communications with Facebook and other Facebook customers,
 15 Plaintiffs' use of other online advertising, all postings to websites regarding Facebook services, and
 16 Plaintiffs' alleged damages. Facebook reserves its right to seek additional discovery as necessary.

17 C. Proposed Discovery Plan

18 Plaintiffs oppose any formal bifurcation of class or merits discovery on the grounds that the
 19 discovery here is inextricably intertwined between class issues and merits issues. Courts have
 20 recognized that because "information about the nature of the claims on the merits and the proof that they
 21 require is important to deciding certification... arbitrary insistence on the merits/class discovery
 22 distinction sometimes thwarts the informed judicial assessment that current class certification practice
 23 emphasizes." Manual for Complex Litigation (Fourth) § 21.14 (2006).

24 Facebook will move to bifurcate class and merits discovery.

25 The following is the parties' view of the discovery plan and briefing schedule for class certification:

1 2 DEADLINE OR EVENT	FACEBOOK'S DATES OR POSITION	PLAINTIFFS' DATES OR POSITION
3 4 5 6 Opening of Initial Phase of Fact Discovery	Non-expert discovery should be bifurcated into class and merits, and should not commence until the Motion to Dismiss is adjudicated and the Complaint is settled.	Non- Expert discovery (class and merits) should commence immediately.
7 8 Completion of Initial Phase of Fact Discovery	Six months from commencement of non-expert discovery	Six months from commencement of non-expert discovery
9 10 Deadline to File Any Motion for Class Certification	Eight months from commencement of non-expert discovery	Eight months from commencement of non-expert discovery
11 12 Deadline to File Any Opposition to Motion for Class Certification	Thirty days after filing of motion for class certification.	Thirty days after filing of motion for class certification.
13 14 Deadline to File Any Reply on Motion for Class Certification	Thirty days after filing of opposition to motion for class certification.	Thirty days after filing of opposition to motion for class certification.
15 16 17 Class Certification Hearing	At the Court's convenience.	At the Court's convenience.

18 **9. CLASS ACTIONS**

19 Plaintiffs believe their case is a paradigmatic one for class certification as it is based on a
 20 uniform contract that will be susceptible to common proof for liability and damages. This case is
 21 brought under FRCP 23(a) and (b)(3). The class is defined as: All persons and/or entities in the United
 22 States who paid money to Facebook, Inc. for cost-per-click advertising from January 1, 2006 to the
 23 present.

24 Consistent with the schedule above, Plaintiffs propose eight months from the date discovery
 25 commences as the deadline for filing their class certification motion.

26 Facebook intends to mount a rigorous opposition to any motion for class certification. Facebook
 27 believes that Plaintiffs' claims, if any survive, are not amendable to class treatment.

1 **10. RELATED CASES**

2 The case captioned *Price v. Facebook, Inc. et al.*, Case No. CV09-03519 AG (HRLx) has been
3 related to and consolidated with *RootZoo v. Facebook, Inc. et al.*, Case No. CV09-03043 AG (HRLx).
4 As part of the CCAC, Plaintiffs effectively dismissed the case captioned *Unified ECM v. Facebook*,
5 Case No. CV09-03430-JF. Plaintiffs also added a new plaintiff and new lawsuit to the CCAC.
6 Facebook objects to this new plaintiff as a violation of the Court's prior Order permitting consolidation,
7 and reserves its rights to seek all available remedies for this improper addition of a new plaintiff to the
8 CCAC.

9 **11. RELIEF**

10 Plaintiffs seek legal and equitable relief, including damages and recession.

11 **12. SETTLEMENT AND ADR**

12 The parties believe that, until the pleadings are settled, it is difficult to assess the potential utility
13 of each ADR process, and that they would be more likely to agree on a suitable ADR process once the
14 scope of the claims is settled. The parties, through their counsel, will participate in the ADR phone
15 conference. Facebook requests a settlement conference with a Magistrate Judge.

16 **13. CONSENT TO MAGISTRATE JUDGE**

17 The parties do not consent to proceed before a Magistrate Judge for all purposes.

18 **14. OTHER REFERENCES**

19 The parties do not believe this case is suitable for other references at this time.

20 **15. NARROWING OF ISSUES**

21 At this stage in the proceedings, the parties are unaware of any issues that can be narrowed by
22 agreement or motion, other than the anticipated motions set forth above. The parties agree to continue
23 to meet and confer regarding these issues and to inform this Court as applicable in the event discovery
24 indicates agreement may be reached on the scope of any issues or reveals any additional basis to narrow
25 the issues through motion practice.

1 **16. EXPEDITED SCHEDULE**

2 The parties agree this case is not appropriate for an expedited or streamlined procedure.

3 **17. SCHEDULING**

4 The following is the view of the parties for a case schedule for proceedings after the class
5 certification ruling:

DEADLINE OR EVENT	FACEBOOK'S DATES OR POSITION	PLAINTIFFS' DATES OR POSITION
Completion of All Fact Discovery	All non-expert discovery should be completed within six months from the class certification order.	All non-expert discovery should be completed within six months from the class certification order.
Completion of Expert Discovery	Nine months from class certification discovery.	Nine months from class certification discovery.
Deadline for Dispositive Motions	Twelve months after the certification order.	Twelve months after the certification order
Hearing on Dispositive Motions	At the Court's convenience	At the Court's convenience
Pre-trial Conference	One month after Court's ruling on dispositive motions, or as soon as possible based on the Court's schedule.	One month after Court's ruling on dispositive motions, or as soon as possible based on the Court's schedule.
Trial	Two weeks after pre-trial conference.	Two weeks after pre-trial conference.

21 **18. TRIAL**

22 The parties agree that trial will take five to seven days.

23 **19. DISCLOSURE OF INTERESTED ENTITIES**

24 The parties intend to file their Certificates of Interested Entities promptly.

25 **20. OTHER MATTERS**

26 At this time, the parties do not have any additional matters that should be raised.

DATED: December 11, 2009

Respectfully submitted,

SEEGER WEISS LLP

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JONATHAN SHUB

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By: _____ */S/ Rosemary M. Rivas*
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Attorneys for Plaintiffs

DATED: December 11, 2009

ORRICK HERRINGTON & SUTCLIFFE LLP

By: _____ */S/ Angela L. Padilla*
ANGELA L. PADILLA

Counsel for Defendant, FACEBOOK, INC.

I attest that concurrence in the filing of this document has been obtained from Angela Padilla for
Defendant.

By: _____ */S/ Rosemary M. Rivas*

Rosemary M. Rivas

Attorney for Plaintiffs